



111 Speen Street, Suite 410

Framingham, MA 01701

P: [866-263-7372](tel:866-263-7372)

[ameresco.com](http://ameresco.com)

June 29, 2020

Commissioner Patrick Woodcock  
Massachusetts Department of Energy Resources  
100 Cambridge Street  
Boston, MA 02114

**Re: SMART 225 CMR 20.00 – Comments on the Guideline Regarding Alternative Programs for Community Shared Solar Tariff Generation Units and Low Income Community Shared Solar Tariff Generation Units**

Dear Commissioner Woodcock,

Ameresco is a Massachusetts-based renewable energy company with over 100 MW installed and in development in the Commonwealth. Ameresco's successful solar development in Massachusetts is thanks to the efforts of Department of Energy Resources (DOER) to design effective solar incentive programs throughout the years.

Thank you for the opportunity to file comments on the SMART Guidelines. As we noted in our comments on the SMART Emergency Regulations filed on June 1, 2020, Ameresco applauds the DOER's efforts to adjust the SMART Regulations to better incorporate low income offtakers and remove many of the barriers facing low income solar projects. Ameresco fully supports the proposed changes in the Emergency Regulations for the Low Income Community Shared Solar Tariff Generation Units (LICSS) and the subsequent Guideline Regarding Alternative Programs for Community Shared Solar Tariff Generation Units and Low Income Community Shared Solar Tariff Generation Units, which address many of the barriers to low income solar projects on both the developer side and low income offtaker side. Ameresco looks forward to developing new LICSS projects in partnerships with municipal aggregators that will provide a meaningful discount to low income consumers. As a result of the changes in the SMART Emergency Regulations, Ameresco and other solar developers will contribute towards the Commonwealth of Massachusetts's Affordable Access to Clean & Efficient Energy Initiative and will directly result in projects being developed this year.

We greatly appreciate the DOER's efforts to address the barriers to low income solar with this innovative solution.

Sincerely,

A handwritten signature in black ink that reads "Kathryn Chelminski". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Kathryn Chelminski  
Senior Manager, New Market Development  
[kchelminski@ameresco.com](mailto:kchelminski@ameresco.com)